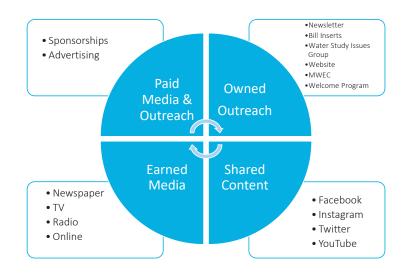


# Strategic Plan Goal #4

## Increase favorable opinion of Mesa Water.

### Strategy: PESO Model

- Paid Media
- Earned Media
- **Shared Content**
- Owned Outreach





## **Community Events**



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- Concerts in the Park
- Hispanic Heritage Month Celebration
- Halloween Trunk or Treat
- Segerstrom Center for the Arts Beckman Arts & Science Festival
- Children's Water Education Festival (OCWD)
- Earth Day Festival at City Hall
- Lions Club Fish Fry
- NEW! STEM Nights (2)



# **Hosted Programs**

- Mesa Water Video Contest
- Institute of Conservation for Research Education Poster Symposium
- Water Issues Study Group



## Water Issues Study Group

- · 33 highly-engaged residents attended
- Attendee survey with high marks

"You nailed it! Thanks for the class!"

"Q+A was great. Informative - I learned a lot - so glad I came. Thank you!"

> "I've always been picky about water and suspicious of all agencies and tonight I gained so much trust. Thank you!"

"This facility is very impressive, so far, thumbs up

"Everyone is sooo friendly."

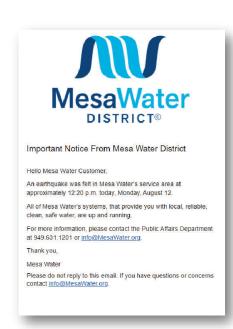




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# Mesa Water Notify

- 50 service alerts sent email address now a requirement for new customers
- 10,000+ customers reached with community notices for Los Angeles wildfires and following a local earthquake



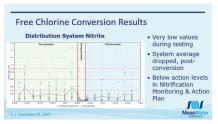


# **Updated Brand Guide and Graphics**

Updated and rolled out Brand Guide to staff in January 2025

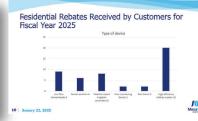














New Customer Welcome and 25-Year Anniversary Programs

- Approximately 1,176 new customer phone calls placed, and welcome bags delivered
- 252 valued customers who received a 25-year anniversary mug



## Social Media



### **YouTube Campaign:**

- **198,326** combined English/Spanish views
- Average 60% view rate compared to 15% industry average
- **\$5,000** spent

**FY25 Results Total Followers** 10,677

Costa Mesa Followers\*

4,460 **Engagements** 42,142

**Impressions** 1,556,370 **Audience Reach** 

345,993

+ 12% YoY

+ 3% YoY



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### **Instagram Campaign:**

- **Illustrated Images** outperformed videos
- Exceeded engagement goal of increasing monthly engagements by 50% with 6,059 total engagements, marking a 2,238% MoM increase and 200% YoY growth.
- **\$1,000** spent



\*Costa Mesa followers reflected as of December 2024

# **Earned Media**

## REGISTER



Five Costa Mesa High School students recently were named the winners an

### Local



### GET TO KNOW MORE ABOUT YOUR H2O

## Los Angeles Times **Daily Pilot**



Page Academy student Alex Cox siphons water from a miniature aquifer at the Mesa Water Education Center Tuesday. (Don Leach / Staff Photographer)

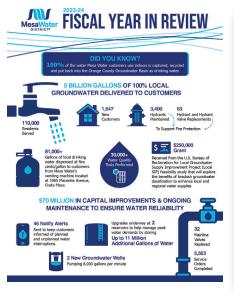
By Sara Cardine

Staff Writer

March 26, 2025 6:55 PM PT



## **Customer Communications**







Be Mesa Water Wise - Check Out Our Rebates

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# Water Use Efficiency

Create Mesa Water owned Rebates program







### Save Money with Water Use Efficiency Rebates!

Mesa Water offers a number of residential rebates to help customers be more efficient with water use - and save money on your water bill. Click the icon:

If you have questions, call or email the Public Affairs department at 949.631.1201 or Info@MesaWater.org



Premium High-Efficiency



Start at \$100



Swimming Pool Cover

\$50

Starts at \$1 per square foot

\$2/nozzle, minimum 15 nozzles

**Rotating Sprinkler Nozzles** 

Controllers

one acre; \$35/station for more than



Soil Moisture Sensor System

acre or \$35/station for more than



Rain Barrels



\$250-350 Depending on Size

Turf Removal

Starts at \$3 per square foot



# Water Vending Machine & OC Fair Stations







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# Mesa Water Education Center Grand Opening













# Mesa Water Education Center Field Trips & Tours



- Completed field trip curriculum
- Completed Docent Training Manual











