

Presentation and Discussion Item 10

# REBATE PROGRAMS UPDATE

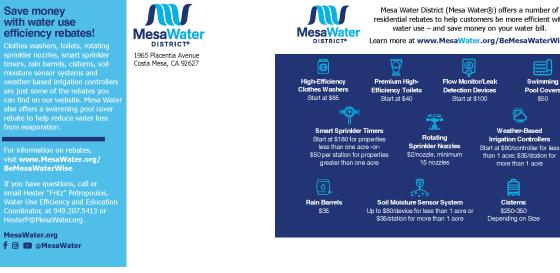
January 22, 2025

### Strategic Plan Goal

- Strategic Goal #4 Water Awareness
  - Objective C: Increase customer knowledge about water-use efficiency and water-wise resources
    - Create Mesa Water-owned rebate programs by June 2025



### Postcard Sent to 21,121 Residential Customers in Late September 2024 Be Mesa Water Wise – Check Out Our Rebates



residential rebates to help customers be more efficient with water use – and save money on your water bill. Learn more at www.MesaWater.org/BeMesaWaterWise Flow Monitor/Leak Swimming Drip Irrigation Detection Devices Start at \$100 Pool Cov Starts at \$1 pe Weath Rotating Irrigation Controller Sprinkler Nozzles Start at \$80/controller for less than 1 acre; \$35/station for nozzle, minimum 5 nozzles more than 1 acre review program requirements before making â any purch Cisterns \$250-350 Soil Moisture Sensor System Up to \$80/device for less than 1 acre of \$35/station for more than 1 acre Depending on Size



### Bill Insert Included in November/December Bill

### Save money with water use efficiency rebates!

@MesaWate

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If you have questions, call or email Hester "Fritz" Petropoulos, Water Use Efficiency and Education Coordinator, at 949.207.5413 or sterP@MesaWater.org





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## Bill Message Running September 2024 – February 2025





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## News on Tap Articles

### Reduce Pool Water Loss and Save Money – Apply for a Mesa Water Pool **Cover Rebate**

Splish, splash! Summer is here and it is time to get swimming pools ready for fun. A pool cover can benefit Mesa Water customers with swimming pools in several ways:

- · Protects your pool or spa from debris;
- · Keeps the water warmer and helps save money on heating costs; and
- Prevents water loss from evaporation. Pools can lose anywhere from two millimeters to two inches of water per week or about 1⁄4 inch of water loss per day. This can add up to 10,000 to 15,000 gallons of water lost per year from evaporation.

To encourage the use of pool covers, Mesa Water is pleased to offer a pool cover rebate of \$50 when customers purchase a new pool or spa cover. See our website to learn more and apply for a pool cover rebate (www.MesaWater.org/customerservice/rates-and-fees/rebates).

If you have questions or need assistance with your application, call or email our Water Use Efficiency and Education Coordinator at 949.207.5413 or HesterP@MesaWater.org. Keep your pool full of 100% local, reliable, clean and safe Mesa Water and we hope you have a refreshing summer!

July/August edition

Long-Time Mesa Water Customer Learns the Ease of Water-Wise Rebates receipt and a photo of the installed cover and a few weeks late, received a \$50 rebate check in the mail Since the new cover was installed. A lancic has noticed it has helped keep the water warm and has reduced evaporation. She was pleased that the cover also helps keep out debris from the surrounding landscape.

trom the surrounding landscape. When asked I chaine had any advice for other customers interested in rebates, she recommends looking at everything that is available, paying attention to any specific requirements and she of course recommends sawing recepts. Janice is hapy with her new hot thus cover and in the future, she plans to explore rebates for new appliances such as toilets and a washing machine when it comes time for new ones.

Wesa Water offers numerous residential rebates to help customers be more efficient with water use – and save money on your water bill. Clothes washers, toilets, rotating sprinkler nozzles, smart sprinkler timers, soil moisture sens systems and weather-based irrigation controllers are just some of the rebates available to residential customers.

If you have rebate questions, call or email Hester "Fritz" Petropoulos, Water Use Efficiency and Education Coordinator, at 949.207.5413 or HesterP@MesaWater.org.

Learn more at www.MesaWater.org/ BeMesaWaterWise.



orty-two-year Costa Mesa resident and Mesa Wate istrict (Mesa Water®) customer. Janice Daniello rec ently District (Mesa Water®) customer, Janice Daniello recently learned how easy it is a dapy for a waterwise rebate. Having lived in England earlier in life, Janice takes full advantage of the warm, and climate here in beautiful Costa Mesa. The temperate weather affords her an active outdoor does the temperate weather affords her an active outdoor senting, dinking and wolkying on the localish in after a day of senting, dinking and wolkying on the courts.

Over the summer, Janice was reading her mail and spotted the July/August edition of *News on Tap*, which included an article highlighting pool cover rebates offered by Mesa Water, Janice had an aging cover on her hot tub and decided it was time for a replacement.

She visited MesaWatercory/BeMesaWaterWise and reviewed the application requirements for the cover. Next, she purchased a cover, installed it and filled out the application. She then mailed the application, along with a copy of the

November/December edition

### Maximize Efficiency and Growth Get Your Drip Irrigation Installed Before

As spring approaches, gardens awake, so now is the ideal ti start thinking about enhancing your irrigation system. Drin ir



### Water Use Efficiency

Healthier Plants wit Targeted Hydration

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Weed

Invest in Sustainability ing a drip irrigation system is more than a convenience—it's a sustainable choice. By using water wisely and promoting healthie you'll enjoy a more productive garden while reducing your mental impact. Make plans now to set up your system and enjoy wardt all ware from y a c. sustain⊾. you'll enjoy nental impar 's all yea

For more information on drip irrigation rebates, visit our website

### January/February edition



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### Home Depot Outreach Event—November 2024



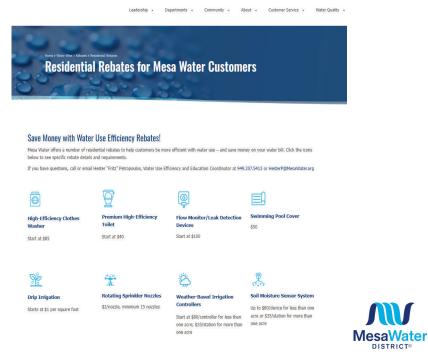






### Website Rebates Page Refresh

- Redesigned to be more user-friendly (fewer clicks and direct links)
- Consistent visuals across rebate outreach materials
- Since launch of rebates initiatives, an average of 100 visits per month



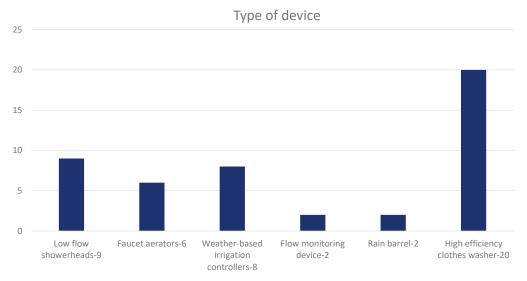
## **Customer Calls**

- Calls are now directed to Water Use Efficiency and Education Coordinator
- Dedicated voicemail
- Tracking calls 28 calls (late June December)
- Topics of calls
  - Toilet rebates\*
  - Turf removal rebates/artificial turf
  - Drip irrigation
  - Pool cover
  - Washing machine rebate in new ADU
  - Smart irrigation controllers
  - Rain barrel
  - General questions
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\*most common call topic



### Residential Rebates Received by Customers for Fiscal Year 2025





## Next Steps in Rebate Outreach

- Commercial rebate webpage refresh
- Rebate postcard will be mailed to new customers as part of the welcome program with a personalized Post-It note from their respective board member





Welcome to the neighborhood!

Mesa Water is pleased to provide you with 100% local, reliable, clean, safe water.

We're also proud to offer you rebates to help you use water more efficiently and save money on your water bill. See the attached postcard for more information.

Sincerely, *Marice 11 DePasquate* President, Division III



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